

## The Trilogy Group Welcomes Two New Staff Members

### Company Poised for Period of Growth

July 8, 2016

(Reston, Virginia) The Trilogy Group, a leading provider of client support services for the domestic and international relocation and transportation industry, today announced two additions to the company's team as it enters a period of growth. **Katie Northrop** is now Managing Director and **Lorena Torales** has joined as Senior Consultant.

"I am pleased to welcome these two accomplished young professionals to the staff at The Trilogy Group as we embark on a variety of strategic growth initiatives," said Catherine Goodrum, the company's founder and principal. "I look forward to their input, their leadership and their successes as we go forward."

Northrop will oversee day-to-day management of The Trilogy Group and work closely with Ms. Goodrum to further development of existing auditing services, increased analytics, redefined side office solutions and expanded capabilities for corporate and government clients.

With more than 20 years' experience in the household goods arena, Northrop began her industry career at Interstate Van Lines. She went on to hold a variety of positions at JK Moving Services, most recently as Director, Government Services. Northrop has an extensive background in government contracting, pricing analysis and building, rate filing, contracts, U.S. military transportation program management (DP3), supply chain development/management and agency contracts, as well as property damage/cargo claims and move management programs. She is excited to work with the Trilogy team to provide clients with the best in industry solutions.

Over the course of a decade in the industry, Lorena Torales has served in various operations, administrative and management positions. Most recently she was Director of Finance for the mobility department at Security Storage in Washington, DC. Torales takes pride in outstanding accuracy on invoices, identifying cost-reduction opportunities and making business management decisions that exceed customers' expectations.

### About The Trilogy Group

*The Trilogy Group, founded in 2001, is a leading provider of client support services for the domestic and international relocation and transportation industry. For more information visit [www.TheTrilogyGroup.com](http://www.TheTrilogyGroup.com). Contact us at [info@TheTrilogyGroup.com](mailto:info@TheTrilogyGroup.com).*